

Date: 11/30/XX

Proposal

Qt # _____

Quoted to: Solar Panel Customer
123 Smart Energy Lane
Your City, FL

Phone:
Cell:
Email:

Assurance Power Systems is delighted to offer you the enclosed Photovoltaic System proposal. Outfitting your home or business with a PV System provides over 25 years of electricity "free" from the Sun. A PV system can drastically reduce your carbon footprint and help reverse the damaging effects of CO2 emissions.

**CONTINGENT UPON FINAL SITE ENGINEERING ANALYSIS TO DETERMINE EXACT PANEL LOCATIONS AND MOUNTING

Supply and Install (See Installation Notes & Diagram):

1.) PV MODULES:				
QTY	PANEL	WATTS	TOTAL WATTS	
22	SOLARWORLD SW230 230 WATT PANEL	230	5060	
2.) INVERTER:				
QTY	INVERTER	WATTS	TOTAL WATTS	
1	SMA	5000	5000	
3.) Structural and Electrical Engineering Included				
<i>PV Array will be engineered to withstand 150 mph wind loads</i>				
4.) Permit Fee's Included				
*Equipment may be substituted for comparable equipment to comply with engineering specifications and national and local codes. Customer will be notified of changes.				

Job	Investment	State Rebate	Federal Tax Credit	Post Incentive Cost
PV System	\$ 40,480	\$ 20,000	\$ 12,144	\$ 8,336
Total	\$ 40,480	\$ 20,000	\$ 12,144	\$ 8,336

Terms: 20% deposit; 50% Upon Delivery of Panels, 25% Upon System Startup; 5% at final.

Notes on Incentive: Florida rebates are first come, first served. Application is based on date of system commissioning.

All material is guaranteed to be as specified. All labor to be completed in a workman like manner according to standard practices. Labor and materials warranted to be free from defects in material and workmanship for one year from the date of installation or manufacturer's warranty expiration. Contractor shall repair or replace, in its sole discretion, any work or materials found to be defective within the warranty period at no additional cost; this warranty is given and accepted in lieu of all other warranties, express or implied. All work according to local, FBC, and NEC Code. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation Insurance.

Acceptance of Proposal- The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above. In the event that it becomes necessary to collect this invoice by suit or otherwise purchaser agrees to pay all costs of collection including a reasonable attorneys fee.

Quote accepted by: _____ **Position:** _____

Signature: _____ **Date:** _____

Investment Summary

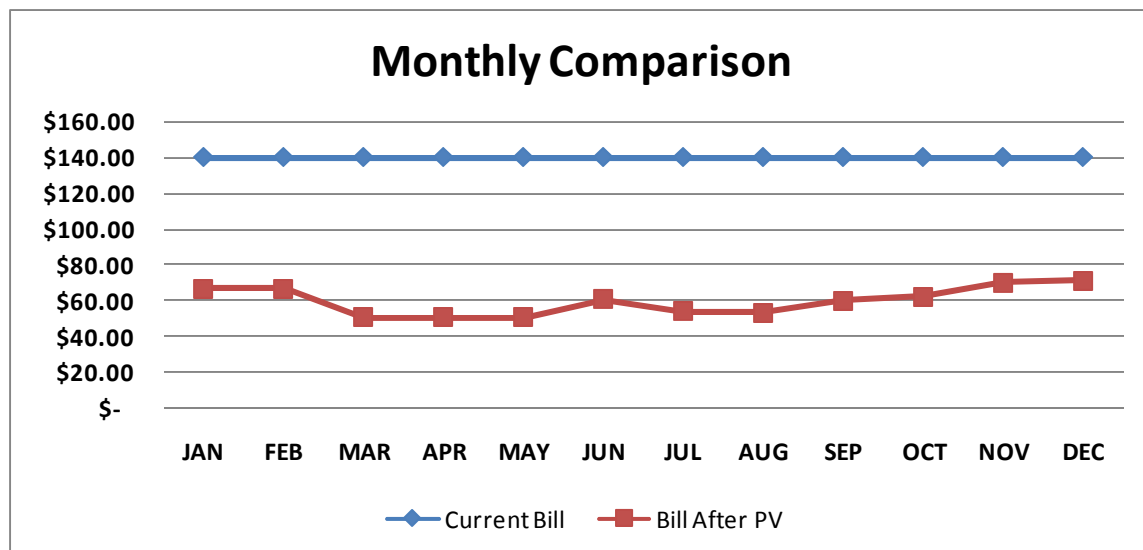
Investment Summary:	
Total Cost	\$ 40,480.00
Florida Rebate	\$ 20,000.00
Federal Tax Credit	\$ 12,144.00
Post Incentive Cost	\$ 8,336.00
Total Return	\$ 34,059.93
ROI	409%
Breakeven	Year 5

Everyone knows that Solar Energy is good for the environment. What you might not know is that it's also **good for your wallet!** The table on the left shows you the investment summary of the proposed PV system. The table below shows you the monthly impact your investment will make vis-a-vis your current utility bill. Lastly, the table on the following page provides a year-by-year financial analysis of your investment, tax credits and rebates, and system output.

Monthly Financial Analysis

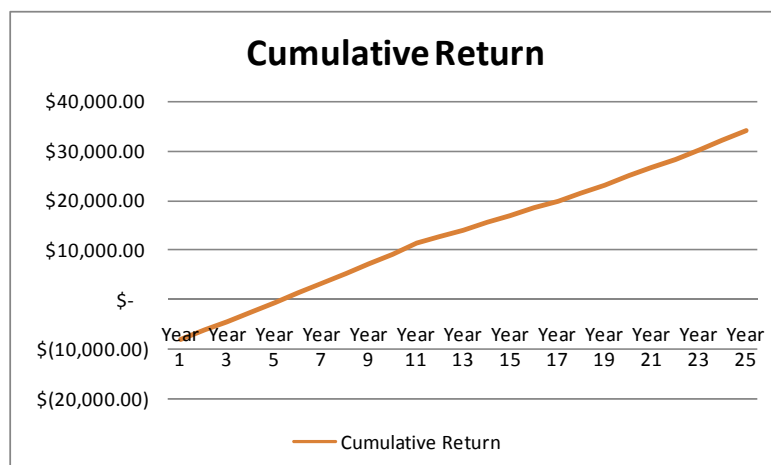
Month	Current Bill	Monthly kWh	PV WATTS RESULTS:				PV Value	Bill After PV
			Month	Solar Radiation	AC Energy	Energy Value		
JAN	\$ 140.00	1000	1	4.47	522	73.08	\$ 73.08	\$ 66.92
FEB	\$ 140.00	1000	2	4.92	521	72.94	\$ 72.94	\$ 67.06
MAR	\$ 140.00	1000	3	5.54	639	89.46	\$ 89.46	\$ 50.54
APR	\$ 140.00	1000	4	5.80	639	89.46	\$ 89.46	\$ 50.54
MAY	\$ 140.00	1000	5	5.58	637	89.18	\$ 89.18	\$ 50.82
JUN	\$ 140.00	1000	6	5.26	566	79.24	\$ 79.24	\$ 60.76
JUL	\$ 140.00	1000	7	5.54	617	86.38	\$ 86.38	\$ 53.62
AUG	\$ 140.00	1000	8	5.53	619	86.66	\$ 86.66	\$ 53.34
SEP	\$ 140.00	1000	9	5.28	571	79.94	\$ 79.94	\$ 60.06
OCT	\$ 140.00	1000	10	4.93	556	77.84	\$ 77.84	\$ 62.16
NOV	\$ 140.00	1000	11	4.47	499	69.86	\$ 69.86	\$ 70.14
DEC	\$ 140.00	1000	12	4.19	491	68.74	\$ 68.74	\$ 71.26
TOTAL	\$ 1,680.00	12000					\$ 962.78	\$ 717.22

Monthly Comparison



Detailed Investment Profile

Year	Investment	Rebates/Credits	Property Tax Exemption	Annual System Output	Annual Return	Cumulative Return
Year 1	\$ (40,480.00)	\$ 32,144.00		\$ 160.46	\$ (8,175.54)	\$ (8,175.54)
Year 2			\$ 809.60	\$ 991.66	\$ 1,801.26	\$ (6,374.27)
Year 3			\$ 809.60	\$ 1,021.41	\$ 1,831.01	\$ (4,543.26)
Year 4			\$ 809.60	\$ 1,052.06	\$ 1,861.66	\$ (2,681.60)
Year 5			\$ 809.60	\$ 1,083.62	\$ 1,893.22	\$ (788.39)
Year 6			\$ 809.60	\$ 1,116.13	\$ 1,925.73	\$ 1,137.34
Year 7			\$ 809.60	\$ 1,149.61	\$ 1,959.21	\$ 3,096.55
Year 8			\$ 809.60	\$ 1,184.10	\$ 1,993.70	\$ 5,090.25
Year 9			\$ 809.60	\$ 1,219.62	\$ 2,029.22	\$ 7,119.47
Year 10			\$ 809.60	\$ 1,256.21	\$ 2,065.81	\$ 9,185.28
Year 11			\$ 809.60	\$ 1,293.90	\$ 2,103.50	\$ 11,288.77
Year 12				\$ 1,332.71	\$ 1,332.71	\$ 12,621.49
Year 13				\$ 1,372.69	\$ 1,372.69	\$ 13,994.18
Year 14				\$ 1,413.87	\$ 1,413.87	\$ 15,408.05
Year 15				\$ 1,456.29	\$ 1,456.29	\$ 16,864.35
Year 16				\$ 1,499.98	\$ 1,499.98	\$ 18,364.33
Year 17				\$ 1,544.98	\$ 1,544.98	\$ 19,909.30
Year 18				\$ 1,591.33	\$ 1,591.33	\$ 21,500.63
Year 19				\$ 1,639.07	\$ 1,639.07	\$ 23,139.70
Year 20				\$ 1,688.24	\$ 1,688.24	\$ 24,827.94
Year 21				\$ 1,738.89	\$ 1,738.89	\$ 26,566.83
Year 22				\$ 1,791.05	\$ 1,791.05	\$ 28,357.88
Year 23				\$ 1,844.79	\$ 1,844.79	\$ 30,202.67
Year 24				\$ 1,900.13	\$ 1,900.13	\$ 32,102.80
Year 25				\$ 1,957.13	\$ 1,957.13	\$ 34,059.93



Cumulative Return: This chart provides a visual representation of the investment profile yield from the PV System. The point at which the line crosses the "\$-" Axis represents your breakeven point. Notice the many years of positive cash flow generated from the investment.